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A MESSAGE FROM

MARIA MATOS, PRESIDENT & CEO

Nearly 80% of Latinos are U.S. citizens. Nearly a quarter (24%) self-identify as Afro-Latino. Twenty-one percent of the country’s 16.6 million students enrolled in undergraduate programs are Latino. We’re not the stereotypes projected in the national media. As Latinos, no matter what country we come from, we believe in the American Dream. What binds us together as Latinos is our faith in God, our strong family ties, and our patriotism—for the country we left and the new one that we’ve adopted.

At the Latin Center, we see these ties every day. The people we serve are the ones who worked through the pandemic: the teachers, the caseworkers, the childcare workers and many other essential employees and unsung heroes.

The Latin Center never closed during the pandemic or during this past year. What we did, with support from the State, was expand services and create the ConeXiones program to make sure that our community was vaccinated and educated in the importance of the vaccine as a prevention method for COVID-19. In addition, we created an immigration program. We submitted an application to be recognized by the U.S. Department of Justice as an immigration site. We know this is a service needed in the community and is a need that unscrupulous lawyers use to exploit our community mercilessly.

Besides the impact of COVID and immigration needs, our community is caught in the middle of gun violence that has a major impact on our daily lives. Although the percentage of Hispanics involved in gun violence is low, the impact in our community is major. Staff has had to dodge bullets on many occasions when they come to work. Will they be the next victim of a stray bullet? Our response to drugs and violence is to start with the very young. This is why we have strategically expanded our early education program to provide a level playing field for our children entering kindergarten. We have infused in them the knowledge that they are too good for drugs and violence. We've created an environment of nurturing, love, values, and kindness with the hope that this is what they take with them into the future.

We can't and won't give up.
165 Children enrolled in La Fiesta in 2021

Of those 165 children:

37 Early Head Start

55 Early Childhood Assistance Program (ECAP)

25 Redding Preschool Program

In 2021 we expanded services by partnering with "LENA Start," which coaches families to support their children's language development at home.
LA FIESTA EARLY DEVELOPMENT CENTER

31
Children served who have a diagnosed disability.

90%
of our 4-year-olds met or exceeded age expectations for kindergarten readiness.

La Fiesta screens children for concerns, and helps families through the referral and evaluation process. We also partner with Child Development Watch and the school district to offer on-site therapy services and consults.

4 year old assessment results 2020-2021

<table>
<thead>
<tr>
<th>Category</th>
<th>Fall 2020 Meeting Expectations</th>
<th>Winter 2021 Meeting Expectations</th>
<th>Spring 2021 Meeting Expectations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Social-Emotional</td>
<td>78%</td>
<td>91%</td>
<td>94%</td>
</tr>
<tr>
<td>Physical</td>
<td>81%</td>
<td>94%</td>
<td>100%</td>
</tr>
<tr>
<td>Language</td>
<td>56%</td>
<td>76%</td>
<td>97%</td>
</tr>
<tr>
<td>Cognitive</td>
<td>72%</td>
<td>91%</td>
<td>94%</td>
</tr>
<tr>
<td>Literacy</td>
<td>69%</td>
<td>91%</td>
<td>91%</td>
</tr>
<tr>
<td>Mathematics</td>
<td>69%</td>
<td>91%</td>
<td>82%</td>
</tr>
<tr>
<td>Spanish Language</td>
<td>69%</td>
<td>91%</td>
<td>88%</td>
</tr>
<tr>
<td>Spanish Literacy</td>
<td>78%</td>
<td>78%</td>
<td>91%</td>
</tr>
</tbody>
</table>

WWW.THELATINCENTER.ORG
Alberto arrived in Delaware in 2002 to live with his uncle and started working in construction from a young age. Although he dreamed of studying and earning a degree, he needed to work to help his family in Mexico and to support himself. In 2018, Alberto had a daughter. He went through many difficult situations with her mother, who used controlled substances during her pregnancy. He initiated the legal process to request custody of his daughter and succeeded. Since then, Alberto has worked to offer his daughter the supports she needs financially, emotionally, and educationally.

He says that he is fortunate to have found the support of La Fiesta Early Development Center (EDC), where his daughter enrolled in 2021. He has since received services from several programs at the LACC. The Family Support Services Department offered legal referrals, he participated in drug and alcohol prevention training with Prevention Promoters, and the EDC has provided a wide range of support.

The EDC Family Service Workers helped Alberto obtain financial assistance for childcare. He graduated from the EDC’s parenting curriculum course
and says he has learned how children develop through stages and how to meet his daughter’s needs.

The EDC also discovered that his daughter needed additional evaluation after her developmental screenings and supported the family through the evaluation process. When Alberto was not satisfied with the level of special education services his daughter was receiving from an external service provider, the EDC worked with him to advocate for his daughter and connected him with a bilingual special education parent advocate. He is now happy to report that his daughter is receiving the services she needs in a special education setting with wrap-around childcare and family support services through the EDC.

“Whenever I talk to my friends, I promote the services offered by the LACC. There they will find professionals who are passionate about serving their community.”

~Alberto, EDC parent
In **September 2021** we broke ground on our new Infant and Toddler Center.

The facility will include 12 new classrooms, have spaces for family services, and will create 108 new childcare slots.
From January to June of 2021, the LACC continued to act as a Community Learning Center Hub. While some students participated in fully virtual schooling, we simultaneously supported students attending hybrid schedules.

Through this effort:

100 Students completed virtual and/or hybrid schooling at the LACC

56% of students showed significant improvement in 3 or more subjects

20 Schools were supported by the LACC Learning Center

100% of students were promoted to the next grade
In September of 2021, we were able to open all 4 of our sites for Before and After School Programming: LACC Learning Center, William C. Lewis Elementary, Academia Antonia Alonso and New Castle. This was the first time all students were attending school in person since 2019.

100% Passing rate for the first marking period

90% Daily attendance rate in school
43 Families received free internet vouchers through Comcast Internet Essentials

80 Students provided with vision screenings through "Vision to Learn"

27 Students received free glasses

26 Students received dental exams through Delaware Smile Check

The LACC collaborated with Jewish Family Services to provide a "Help the Helper" mental health workshop
"In my first communication with a representative from the Youth Development Department, they told me that they would discuss with their supervisor to see the possibility of my child being accepted into the program. Hours later, they called me back to say my child was accepted. It was like an angel fell from the sky in front of me because they opened a door full of hope in the moment I needed them most.

In the most stressful moment of my life, my youngest son was able to learn and quickly adapt to virtual learning and the harsh, quick change in the education system. Thanks to the valuable support of the LACC staff, my children's studies were not affected, nor interrupted, and they were not stopped from their academic activities which allowed me to continue to work.

Actually, on my days off, I try to organize the day to be with my children. However, they want to be at the LACC because they love the activities, they feel free to play, conversate, make art, and do many other positive things with their friends and teachers. This makes me very happy to see my kids feel comfortable in a secure and free place. LACC is the best that has happened to me!"
141 Students enrolled in Summer Camp

45 of these students attended camp at our satellite site in New Castle

104 Students received hearing screenings in partnership with Nemours Children’s Health

Activities this summer included: swimming 3x a week, Wilmington Children’s Choir workshops, Housel Fun & Fitness Exercise program, art classes, Boy/Girl Scouts, University of Delaware STEM Magic, “Whip-a-Dish” - healthy eating program, and Wilmington PD Canine demonstration. They had trips to Main Event, Penn Cinema, Betterton Beach, Clementon Park, and the Kalmar Nyckel
YOUTH DEVELOPMENT

Summer Day Camp

The LACC expanded the Community Learning Center Hub’s academic supports into Summer Camp to combat COVID Learning Loss

Total hours completed in each subject:

ELA: 5,200
Math: 2,600
Social Emotional Learning: 5,200

62% of students in 3rd through 6th grade finished at or above grade level for reading

85% of Kindergarten students showed improvements in 4 out of 5 academic subject areas

WWW.THELATINCENTER.ORG
YAC provided academic support to lessen the impact of COVID on high school students.

The YAC remained open on a hybrid schedule to support students with a variety of enrichment activities. These included: tutoring, art, swimming, ESL and Spanish classes, college and career readiness workshops, Breaking Barriers Fitness, STRIVE Team-Building, culinary classes, STEM activities, cosmetology, trips, self-care workshops, prevention programming, and volleyball league.

Students made and sold bracelets to support victims of the flooding caused by Hurricane Ida.

Be on the lookout in Summer 2022! Our YAC culinary class will be featured on the Food Network Show "Who Takes the Cake."
Student Success Story:
A program participant from Thomas McKean High School went on to participate in Year Up, which is tuition-free job training program. When she completed Year Up, she was offered a full-time position at JPMorgan Chase.

Hispanic Student Recognition Program (HSRP)

The LACC Recognized this year's HSRP winners through a livestreamed award ceremony

48 Students Nominated for HSRP

Winners:

Visual and Performing Arts: Gianna Melendez Lopez from Thomas McKean High School

Academic Excellence: Lucia Gotera from Charter School of Wilmington

Language Arts: Gabriella Barnes from Smyrna High School
Breastfeeding Peer Counseling Program

900
Clients Served

3,262
WIC eligible mothers were contacted

413
Mothers breastfed exclusively

548
Clients were supplementing breastfeeding mothers

30
Support groups held

Client Story

"My name is Altagracia and I am a participant in the Centro Latino Breastfeeding Program. I feel very comfortable with the program because it helps us understand each step to be able to breastfeed our baby, the importance of breastfeeding, and the benefits that our babies obtain from it. We also share our breastfeeding experiences with other moms. Our meetings are super fun. I am very grateful."
### FAMILY SUPPORT SERVICES

**Hunger and Homelessness Prevention**

<table>
<thead>
<tr>
<th>Count</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,365</td>
<td>Walk-in clients requesting translation and document assistance</td>
</tr>
<tr>
<td>69</td>
<td>Families received support to prevent homelessness and/or utility shutoff</td>
</tr>
<tr>
<td>2,217</td>
<td>Individuals received assistance to combat food insecurity</td>
</tr>
<tr>
<td></td>
<td><strong>1,400</strong> adults and <strong>817</strong> children</td>
</tr>
<tr>
<td>$56,928.16</td>
<td>Worth of food distributed to LACC families</td>
</tr>
<tr>
<td>250</td>
<td>$25 gift cards provided through a partnership with Nemours so families could purchase fresh fruit and vegetables</td>
</tr>
<tr>
<td>520</td>
<td>Families received boxes of fresh produce through a partnership with St. Francis Hospital</td>
</tr>
</tbody>
</table>

[Source: www.thelatincenter.org]
"All the cases that come to us are important, but some stories stand out for their complexity. For example, María is a single parent. She had back surgery in July 2021 which caused her to stop working and fall behind on her rent and electricity. María received an eviction notice and notices of electricity cut off. Thanks to the Delaware Housing Assistance Program (DEHAP) she received $5,710.75 for past due rent and $2,122.00 toward future rent, keeping her from homelessness. DEHAP covered the $790.14 she owed for her electric bill. In addition, Maria received help from the LACC Crisis Alleviation program for past due electric bill so that her electricity would not be cut off while she waited for DEHAP's approval. She and her son benefited from the Adopt a Family program at Christmas, and both of them are very grateful to LACC. Although María continues to have a lot of pain in her back, she plans to return to work to fulfill her responsibilities and not lose custody of her son."
In 2021 the LACC began preparing to launch a Family Immigration Program. We submitted an application for Accreditation and Recognition to the Department of Justice. We developed program resources such as the fee agreement, intake form, application and other necessary documents. The LACC immigration Specialist received training, professional development, and provided legal referrals. The program is expected to start in 2022!

**Domestic Violence Program**

- 131 Victims of domestic violence served
- 43 Clients obtained a Protection From Abuse Order (PFA)
- 24 Group sessions provided
- 119 Counseling sessions with program clients
FAMILY SUPPORT SERVICES

Victims of Crime Program

43 Clients were served

33 Clients filed a police report

12 Outreach events were conducted throughout New Castle County

23 Clients applied for The Victims Compensation Program (VCAP)

Client Story

"In 2007, I suffered from domestic violence and didn't know what to do or whom to turn to. I had a friend who talked about the Latin American Community Center. I went to the LACC, and they provided me much help. I appreciate the LACC for everything they did for my children and me, since I was a victim of violence. Among the services they gave me were, Parenting classes, Economic Aid, Emergency Aid, Mental Health Therapy, and childcare for my kids while I was at work. Whenever I need help, they are always willing to help me. I know not only to me but to the entire Latino Community. Thanks a lot."

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FAMILY SUPPORT SERVICES

Los Abuelos

42% Increase in program participation

6977 Total contacts with seniors

3615 Senior Checkups

91 Social activities throughout the year

17 Trips

99% of seniors from Los Jardines received the COVID-19 vaccine

WWW.THELATINCENTER.ORG
"One of our seniors was personally impacted by COVID-19. She lost her job due to the pandemic. This client couldn't speak English, and she needed help filing unemployment documents. She was referred to the LACC Workforce Development Program and was approved to receive an unemployment check. In addition, the Crisis Alleviation Program helped provide her with rental assistance. The tablet offered by the Los Abuelos Program has also been a help and a source of distraction by watching YouTube videos and participating in the senior virtual program."
FAMILY SUPPORT SERVICES

Adult Basic Education

235 English as a Second Language (ESL) students
38 Citizenship/ Civics Students
21 Adult Digital Literacy (ADL) Students

Client Story

ENGLISH AS A SECOND LANGUAGE (ESL)

“I appreciate the opportunity. The course has been a great help for my learning and confidence. The material is very good and friendly to work with. The teachers are very professional when it comes to answering my questions. Actually, I feel that I am not afraid to speak and that I have the knowledge of words. I just have to practice to flow more in the language. Again, I’m very grateful.”

CRISTIAN ROJAS

WWW.THELATINCENTER.ORG
“The first time I took the Citizenship exam, I tried to memorize the questions like a parrot, but it didn't work, I didn't pass. I decided to enter the LACC Citizenship Program with teacher Sara. It was easier to learn the questions in class. Through history, I was able to understand and make sense of all the questions. Thank you, teacher Sara.

I appreciate the opportunity that the LACC gave me to have been able to participate in the Citizenship program because I managed to pass my exam.”

“Participating in the courses offered by the LACC has been very useful to me. I want to thank Mildred Valentín (basic computer course), Colin Marshall (ESL), and Daniela Pizarro for their attention, professionalism, and empathy towards each of the participants. Although physical contact with them has been very little, due to the pandemic, their work and dedication so that we make the most of this magnificent opportunity to take the LACC online courses, is remarkable and valuable. Their response times as guides have been excellent, as well as the support received with the study materials and equipment to carry out the courses. Thank you very much and success always.”
PREVENTION AND ADVOCACY

ConeXiones

18 Vaccination clinics

1,256 Vaccine doses administered

67 COVID-19 tests administered

8 Pop-up COVID events
## Prevention and Advocacy

### ConeXiones

<table>
<thead>
<tr>
<th>435</th>
<th>4</th>
<th>3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals engaged through outreach</td>
<td>COVID workshops</td>
<td>Community Engagement Workshops</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>8</th>
<th>111</th>
<th>28</th>
</tr>
</thead>
<tbody>
<tr>
<td>Outreach events</td>
<td>COVID Referrals</td>
<td>General referrals</td>
</tr>
</tbody>
</table>

### Client Story

Mary is a mother that we were able to help early in the year during one of our COVID-19 Pop-up testing events. She was walking by our event, stopped by, asked what we were doing, and began the process to be able to get tested. Afterward, she came back to thank us for having testing available. She shared that she is in recovery and that she hadn’t seen her children in a month. They would not allow her to visit them until she could prove she was negative for COVID-19. With tears in her eyes, she said that she didn’t know where to go get tested and that she was trying to do her best to be able to see her children. She cried because she said that she was going to get on the bus but ended up walking which is how she found our event. She was happy to finally get tested so she could see her children.
PREVENTION AND ADVOCACY

Prevention Promoters

10
New business initiative partners

2,451
Individuals engaged through program outreach

4
Alcohol or Drug (AOD) free events

319
Individuals attended AOD Free events

42
Community members attended education sessions

93%
Of education session participants increased their knowledge about drugs and alcohol
PREVENTION AND ADVOCACY

Healthy Homes

- 114 Phone consultations
- 501 Home Risk Self-Assessments completed
- 99 Families received cleaning supplies
- 33 Venues where the program conducted outreach

Healthy Families

- 121 Clients enrolled
- 352 Client encounters
- 61 Clients completed a "Screening For Life" application

Client Story

"A client called me because she had noticed that she had a lump in her breast, did not have insurance, and needed help. I explained the Screening for Life (SFL) program to her. She came to the center to pick up the SFL forms, she filled out the forms and I sent the application to SFL. I called SFL to ask if they could expedite the application, and they did so. When she enrolled at SFL, I called the client and made her mammogram appointment at the Christiana Breast Cancer Center.

The client also needed an ultrasound with a biopsy, so I called SFL again and got it approved. During her scheduled ultrasound appointment, the cyst was removed. Since then, the client has continued to receive medical attention and is being checked every six months as a follow-up. This is a perfect example of a client that benefited from our Healthy Families Program and prevented worse outcomes down the road if she had delayed this visit."
On October 15, 2020 the HIV Program held a Community Health Fair to commemorate National Latino AIDS Awareness Day. The very first client who got tested that day tested positive for HIV. The emotional impact was tremendous, but far greater was the emotional support that this person received from our HIV Early Intervention specialists.

From 2020 through 2021 the client was able to receive sufficient and systematic guidance on how to address the situation and cope with the stress and uncertainty. She has continued to be in touch with the program to get advice regarding her HIV status, and how to improve her overall health. This person has gone through orthopedic surgeries and other clinical challenges after being diagnosed positive for HIV. However, her resilience and determination to fight for her life allowed her to become HIV undetectable. She has been consistent taking the HIV medication and today she is working and feeling great. We are proud to be part of this process of identifying the status of this person who needed treatment for HIV, and we are also proud to be able to provide guidance and support in her journey.
PREVENTION AND ADVOCACY

Stand By Me Financial Literacy

435
Clients served

97%
Client return rate

87%
of clients created a budget

82%
of clients increased or initiated savings

86%
of clients improved their credit score

59%
of clients reduced their debt

Client Story

Humberto has been a client since February 2020 and Grace has been part of the program since September 2016. Through his years in the program, Humberto was able to catch up with his taxes, increased his financial knowledge, increased his savings, and built his credit in the USA for the first time. Grace moved from Puerto Rico to start a life in the USA. She reached out in 2016 to check her credit and understand the financial system in the mainland. We worked on increasing her credit score and financial knowledge as well as completing her taxes.

In 2021 Humberto and Grace worked together to reach their goal of becoming homeowners. In December 2021 their dream came true and they both became homeowners. Humberto was also able to take out a small loan after a credit increase and started his own business as a barber in their new home. The picture on the left is from the day they closed on their house.
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Anissa Miles
Ann Starrs
Anne Cullom
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Ashland Inc
Bank of America
Bank of America Client Foundation
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Barbara Slabaugh
Bernard and Suzanne Bross
Bridget Wallace
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Christian Willauer
Christine McSween
Christine Visher
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City of Wilmington
Claire Hunter
Comcast Foundation
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Cristina Brounce
Crystal Trust
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Cynthia Scanlan
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Deanna Baldassari
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Delaware Hispanic Commission
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Edgar Diaz
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EDIS Company
Elizabeth Grant
Emilio Rana
Enid Wallace-Simms
Equitable Wilmington Collaborative
Eugene Rupinski
Exelon
Female Benevolent Society
Fernando Alcayaga
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Hispanic Federation
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*We apologize for any names that may have been inadvertently omitted from this list.
# FINANCIALS

## Revenue

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<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<td>Grants and Contributions</td>
<td>$10,239,468.00</td>
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<tr>
<td>United Way of Delaware</td>
<td>$170,919.00</td>
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<tr>
<td>Program Service Fees</td>
<td>$280,789.00</td>
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<td>Special Events</td>
<td>$46,160.00</td>
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<tr>
<td>Other Revenue</td>
<td>$966,880.00</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$11,704,216.00</strong></td>
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## Expenses

<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
<td>Early Development Center</td>
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<tr>
<td>Youth Development</td>
<td>$1,775,656.00</td>
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<td>Family Support Services</td>
<td>$1,086,201.00</td>
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<td>Fundraising</td>
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<tr>
<td>Administration</td>
<td>$697,235.00</td>
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<td><strong>Total Expenses</strong></td>
<td><strong>$6,795,735.00</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets (Beginning of Year)</td>
<td>$2,679,579.00</td>
</tr>
<tr>
<td>Net Assets (End of Year)</td>
<td>$7,588,060.00</td>
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<td><strong>Change in Net Assets:</strong></td>
<td><strong>$4,908,481.00</strong></td>
</tr>
</tbody>
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SERVICES

LIFELONG LEARNING

La Fiesta Early Development Center

- ECAP (Early Childhood Assistance Program)
- FACET (Families & Centers Empowered Together)
- Early Head Start Program

Youth Development

- Before and After School Community Learning Centers
- Summer Day Camp
- High School Credit Recovery
- Youth Achievement Center
- Hispanic Student Recognition Program

LIFE EMPOWERMENT

Family Support Services

- Breastfeeding Peer Support Program
- Crisis Alleviation
- Victims of Crime Program
- Domestic Violence Program
- Workforce Development
- English as a Second Language
- Adult Digital Literacy
- Los Abuelos Program

Prevention and Advocacy

- ConeXiones
- Prevention Promoters
- HIV Early Intervention Program
- Stand by Me Financial Literacy
- Healthy Homes
- Healthy Families

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